

Wallcovering Installers Association
September 29, 2020 | Board of Directors Meeting
Minutes

Call to Order:

The video meeting was called to order by Michael DiGilio, C.P., President, at 8:06 PM ET. Roll call was taken.

Present:

Michael DiGilio, C.P., President
Steven Kaye, C.P., Vice President
Gary Lucas, C.P., Secretary
Shelly Wilkins, C.P., Treasurer
Vincent LaRusso, C.P., Immediate Past President
Jeanette Gilbreath, South Region Alternate Director
Dave Adams, Northeast Region Director
Dennis George, C.P., West Region Director
Greg Laux, Associate Chair
Susan Macuna, C.P., Central Region Director
Michelle Corl, Mid-Atlantic Region Director
Richard Manougian, Northeast Region Alternate Director

Absent:

Kevin O'Donnel, Central Region Alternate Director
Michael King, South Region Director

Guests:

David Dubose, Member
Joanne Berwager, Associate Member

Staff:

Nancy Terry, Director

Approval of the Agenda:

Mr. DiGilio, C.P., called for a motion to approve the agenda.

- **ACTION:** A motion was made to approve the agenda. The motion was seconded and passed unanimously.

Secretary's Report:

Mr. DiGilio, C.P., called for a motion to approve the June 10, 2020 minutes with the change noted.

- **ACTION:** A motion was made to approve the minutes from the Board of Directors meeting from June 10 2020. The motion was seconded and passed.

Treasurer's Report:

Ms. Wilkins indicated that financials had been provided in the board book. She shared that revenue is currently covering expenses and things look stable. She will have the Convention Committee report on the TeleSummit. She also reiterated that the Small Business Administration loan that we have in holding is a low payment/low interest loan.

- **ACTION:** A motion was made to approve the financial report. The motion was seconded and passed unanimously.

Member Services Committee Report:

Report as submitted.

Communications Committee Report:

Report as submitted. Jennifer Curtis will write an article on the Telesummit.

WIAF Committee Report:

A report was not submitted however a balance report has been included with the financials.

Nominations/Elections Report:

This will be discussed in new business.

Convention Committee Report:

Ms. Macuna shared that the TeleSummit has grossed nearly \$15,000 with minimal expenses. They purchased window cling which will be sold at 2021 convention for \$565. The t-shirt proceeds were \$101. There were 113 registrants to the event.

The board asked that an additional t-shirt sale be done prior to December and a third done for the 2021 convention. A discussion was had about selling access to the TeleSummit recording. It was decided to do so and sell it at \$196.

Craftsmanship Awards Committee:

Report as submitted.

Membership Awards Committee Report:

Report as submitted.

Associate Member Committee Report:

Report as submitted.

Boutique Manufacturers Task Team:

Report not submitted.

Education Committee Report:

Report as submitted. Discussion was had on having a class at convention and it was decided that it would pull too much time away from the Wallcovering University class development and will not have one in 2021.

- **ACTION:** A motion was made to remove the commercial course and replace it with a traditional preconvention course. The motion failed for the lack of a first.

Website Report:

Report as submitted.

Marketing Committee Report:

Report as submitted.

Region Reports:

South: Report as submitted.

Mid-Atlantic: Report not submitted. Ms. Corl shared that the Central PA chapter has been dissolved. It was also noted that the Williamson School will be dissolving their wallcovering course over the next two years.

Central: Report as submitted.

Northeast: Report not submitted. Mr. Adams shared that the chapters are not meeting.

West: Report as submitted.

New Business:

Region Directors:

Mr. DiGilio shared that WIA will have some new Region Directors and they are as follows:

Northeast – Richard Manougian
Northeast Alternate – TBS

South – Michael King
South Alternate – Jeanette Gilbreath

Central – Kevin O'Donnel
Central Alternate – David Dubose

Mid-Atlantic – Bob Banker

West – Dennis George
West Alternate – John Jennings

Mr. DiGilio announced that Joanne Berwager of York Wallcovering will work in conjunction with Greg Laux as co-Associate Representatives. He then thanked the outgoing directors for their service:

Susan Macuna
Michelle Corl
David Adams

Being no further business . . .

- **ACTION:** A motion was made and seconded at 9:20 PM ET to adjourn the Board of Directors meeting. The motion passed unanimously.